

**New
Development
Bank**

NDB OVERVIEW

March 2023





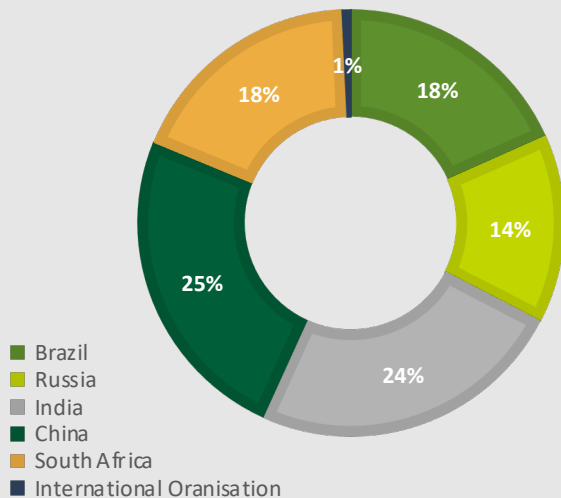
1

OVERVIEW OF NDB

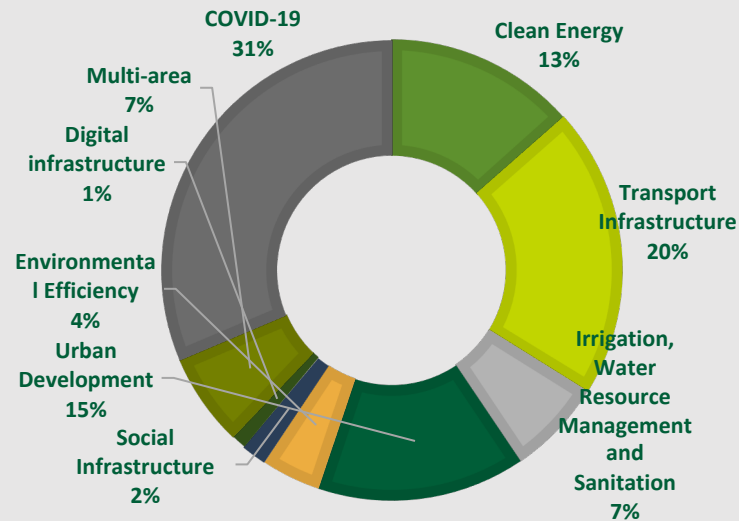
Support for Infrastructure and Sustainable Development

- Development of sustainable infrastructure, being one of the key priorities for emerging economies in the coming decades, is the core focus of NDB's operations
- NDB Board of Directors approved over 90 projects in all member countries for a total amount exceeding US\$ 30bn
- Enjoy Preferred Creditor Status from Member Countries

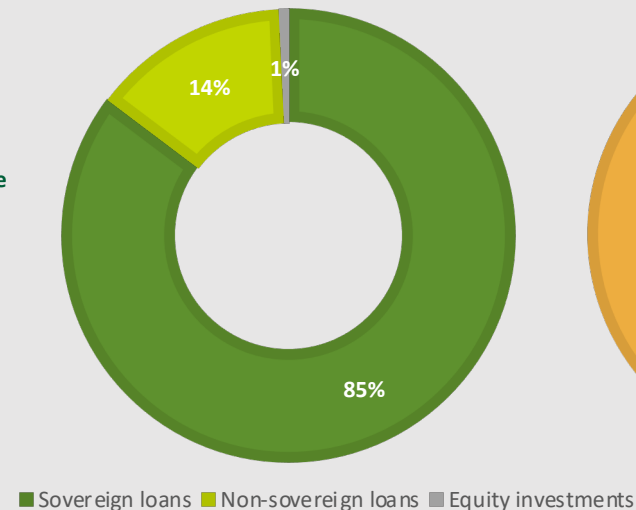
BY COUNTRY



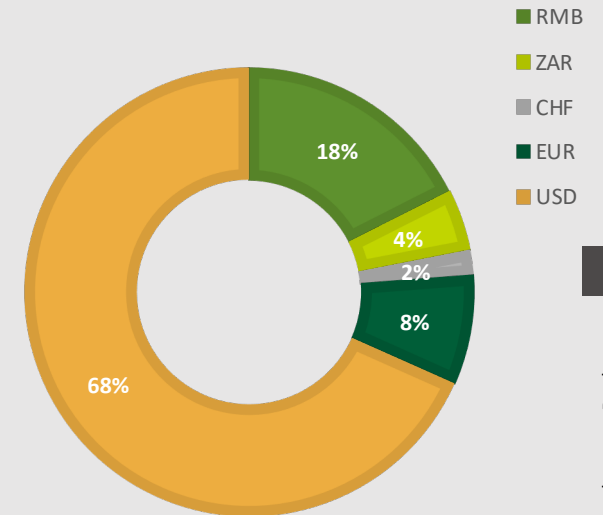
BY OPERATION AREA



BY TYPE



BY CURRENCY



¹ Loans are classified by total loan notional, in approximate US\$ terms. Figures may not tally due to rounding differences

² As of June 30, 2022. Weighted average credit rating of projects approved is BB+. List of all approved investment projects is available at: <https://www.ndb.int/projects/list-of-all-projects/>

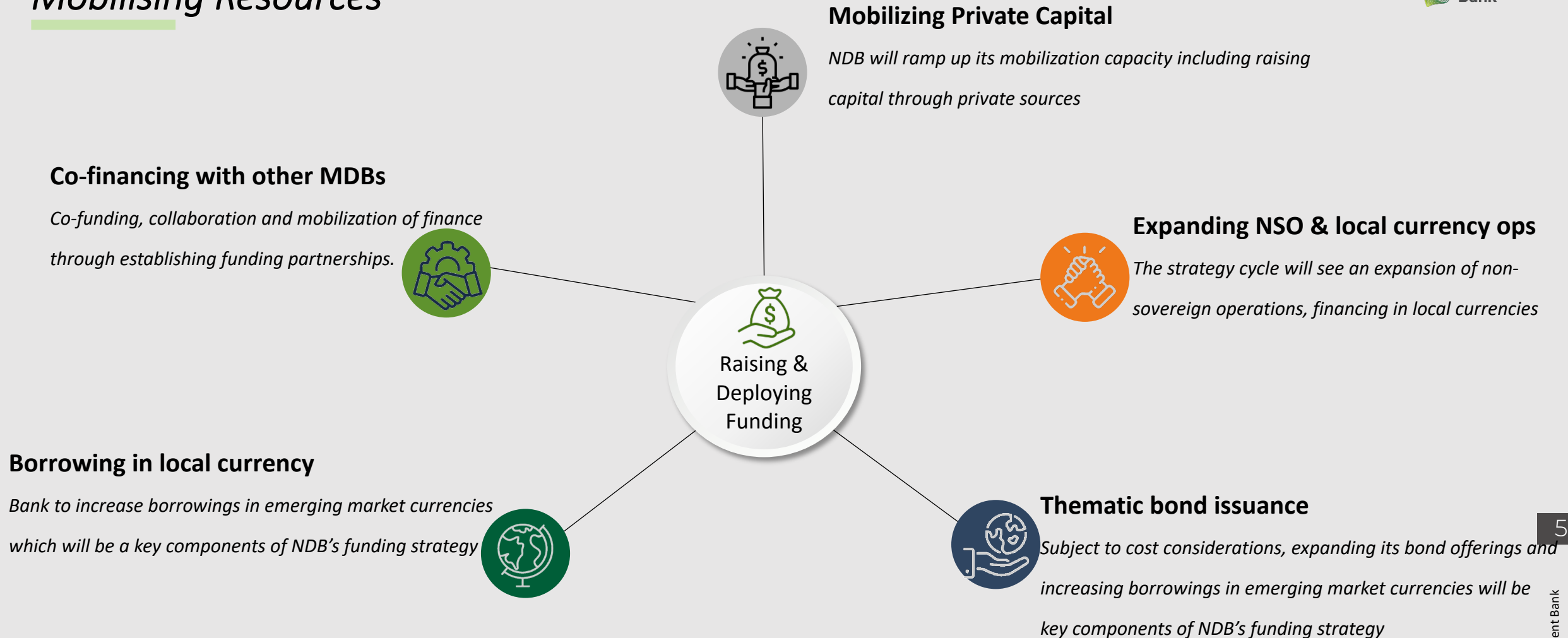


2 NDB STRATEGY 2022 - 2026

SCALING UP DEVELOPMENT FINANCE
FOR A SUSTAINABLE FUTURE

STRATEGIC IMPERATIVES:

Mobilising Resources



STRATEGIC IMPERATIVES: Financing for impact

- *Clean energy and energy efficiency*: The NDB will prioritise projects that entail deployment of clean and renewable energy.
- *Transport infrastructure*: Support for inter-city and intra-city transport networks as well regional connectivity.
- *Water and sanitation*: Support for projects that facilitate universal access to clean drinking water and sanitation.
- *Environmental protection*: Support for projects that involve conservation and restoration of eco systems.
- *Social infrastructure*: Supporting building and modernisation of social infrastructure.
- *Digital infrastructure*: Finance for projects that entail the expansion and modernisation of digital infrastructure.



3 LENDING MODALITIES

Lending Modalities

Public Sector Financing



Sovereign and Sovereign Guarantee

- ❑ National Treasury and State Owned Companies (SOC) with explicit government guarantee
- ❑ Counter Party limit limited to 10% of the total NDB entire portfolio.
- ❑ Pricing is standard for both sovereign and sovereign guarantee funding to SOC as published on NDB website
- ❑ Standard NDB General Conditions applicable to all transactions



Sub-Nationals/ Municipalities

- ❑ Municipalities and Provincial Government.
- ❑ International Credit Rating not lower than one notch below sovereign rating
- ❑ Counter party limit to USD 300 million
- ❑ Risk based pricing

Private Sector and Non Sovereign Guarantee



Corporate Funding

- LARGE CORPORATES, SOC WITHOUT GOVERNMENT GUANTEES AND NATIONAL FINANCIAL INSTITUTIONS**
- ❑ Counterparty limit of USD 300 million.
- ❑ ZAR and USD Funding.
- ❑ Risk based pricing.
- ❑ Tenures up to 15 years depending on the current debt portfolio.



Project Finance

- ❑ Co Funding with other local DFI's.
- ❑ Limit of up to 25% of the total project costs.
- ❑ Concessions, Limited recourse structures, tenures depending on the contract



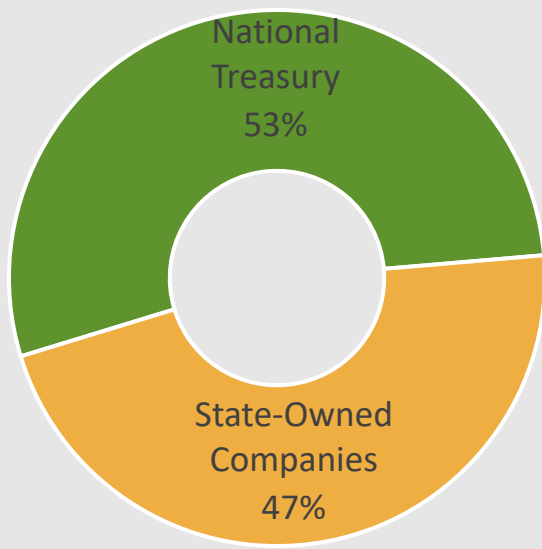
4 Operations in South Africa

Current Portfolio – South Africa

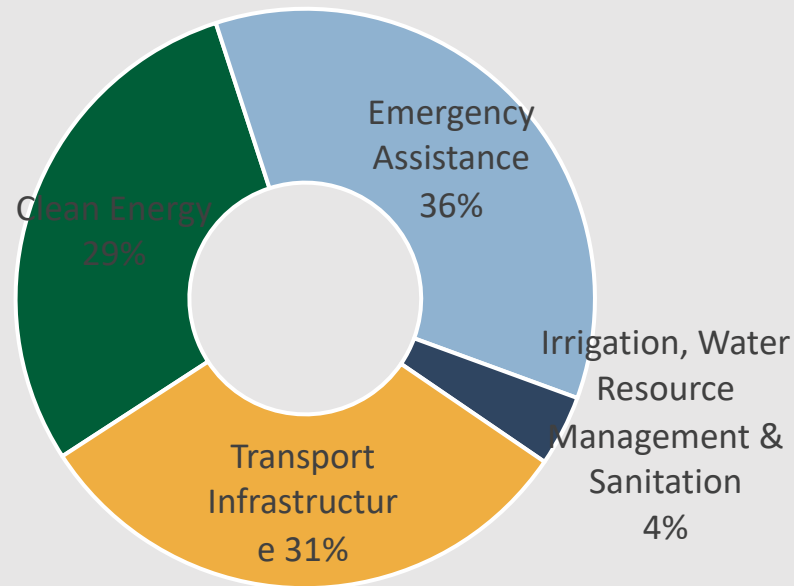
NDB Board of Directors approved 12 projects in South Africa for a total amount of US\$ 5.6 bn¹

79% of the total amount of approved projects are denominated in USD, and 21% in ZAR currencies

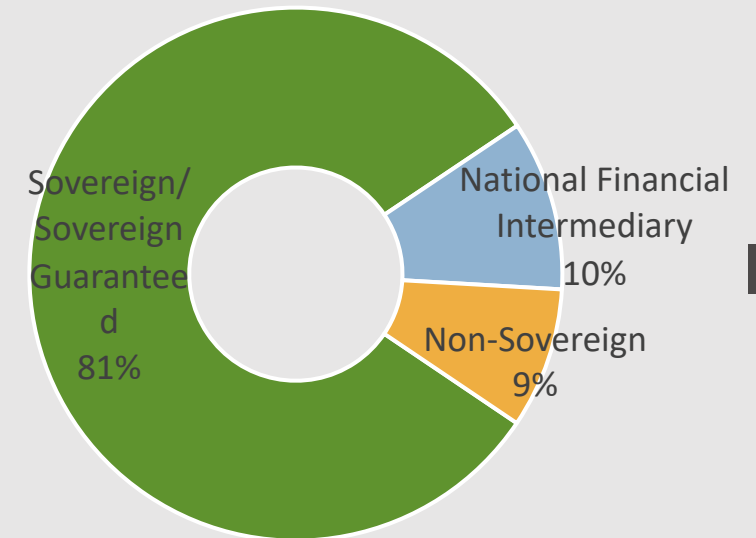
BY BORROWER



BY OPERATION AREA



BY TYPE



¹ Loans are classified by total loan notional, in approximate US\$ terms. Figures may not tally due to rounding differences

² As of January, 2023. Weighted average credit rating of projects approved is BBB-. List of all approved investment projects is available at: <https://www.ndb.int/projects/list-of-all-projects/>

Detail List of projects approved – South Africa



Year	Borrower	Public/ Private	Project Name	Sector	Amount
2016	Eskom Holdings SOC Limited	Public	Transmission Lines	Energy	USD 180 million
2018	Transnet SOC Limited	Private	Modernisation of Durban Container Terminal Port	Transportation	ZAR 3,5 billion
2018	Development Bank of Southern Africa SOC Limited (DBSA)	DFI	Renewable Energy Sector	Energy	USD 300 million
2019	Eskom Holdings SOC Limited	Public	Medupi Flue Gas Desulphurisation Project	Energy	USD 480 million
2019	Industrial Development Bank SOC Limited	DFI	Renewable Energy Sector	Energy	ZAR 1.15 billion
2019	Trans-Caledon Tunnel Authority SOC Limited (TCTA)	Public	Lesotho Highlands Water Project Phase 2	Water	ZAR 3.2 billion
2019	SANRAL SOC Limited	Public	National Toll Road Program	Transport	ZAR 7 billion
2019	Eskom Holdings SOC Limited	Public	Battery Energy Storage System Project	Energy	ZAR 6 billion
2020	Government of the Republic of South Africa (National Treasury)	Public	Emergency COVID -19	Emergency Loan	USD 1 billion
2020	Government of the Republic of South Africa (National Treasury)	Public	National Non-Toll Road Management Program	Transportation	USD 1 billion
2021	Government of the Republic of South Africa (National Treasury)	Public	Emergency Economic Recovery	Emergency Loan	USD 1 billion

- NDB has been progressively expanding its operations in South Africa with cumulative approvals of USD5.6 billion to date.
- NDB welcomes the historic partnership between South Africa and the international partners announced at the COP 26 to support the just transition.
- Climate finance is a strategic area of the NDB and to complement the current efforts of the GOSA.
- **The NDB has pledged USD3.0 billion over the next 5 year to support the just transition path for South Africa.**

CONTACT US

New Development Bank, Africa Regional Centre (ARC)



arc@ndb.int



www.ndb.int



135 Daisy St,

Daisy Street Office Park

Sandown, 2159



Disclaimer

This presentation has been prepared by the New Development Bank (the “Issuer”) and it may not be reproduced, retransmitted or further distributed to the press or any other person or published, in whole or in part, for any purpose. Failure to comply with this restriction may constitute a violation of applicable securities laws. This presentation does not constitute or form part of and should not be construed as, an offer to sell or issue or the solicitation of an offer to buy or acquire securities of the Issuer in any jurisdiction or an inducement to enter into investment activity. No part of this presentation, nor the fact of its distribution, should form the basis of, or be relied on in connection with, any contract or commitment or investment decision whatsoever and is not intended to be legally binding.

The information contained herein consists of slides solely for use at the presentation in connection with the proposed offering (the “Offering”) of securities described herein (the “Notes”) by the Issuer. This presentation and its contents are confidential and may not be reproduced, redistributed, published or passed on to any other person, directly or indirectly, in whole or in part, for any purpose and should not be treated as offering material of any sort. If this presentation has been received in error it must be returned immediately to the Issuer.

Any purchase of Notes in the Offering should be made solely on the basis of the information contained in the base prospectus dated December 22, 2020 in final form prepared by the Issuer and any other supplemental prospectus to be published including the supplement to be dated on or around April 13, 2021 (such base prospectus as so supplemented, the “Prospectus”). The information contained in this presentation has not been independently verified. Neither the Issuer nor the managers appointed in relation to the Offering (the “Managers”) are each under any obligation to update or keep current the information contained herein. Accordingly, no representation or warranty or undertaking, express or implied, is given by or on behalf of the Issuer, the Managers or any of their respective members, directors, officers, agents or employees or any other person as to, and no reliance should be placed on, the accuracy, completeness or fairness of the information or opinions contained herein. None of the Issuer, the Managers or any of their respective members, directors, officers or employees nor any other person accepts any liability whatsoever for any loss howsoever arising from any use of this presentation or its contents or otherwise arising in connection with the presentation.

This presentation is intended only for persons having professional experience in matters relating to investments being relevant persons (as defined below). Solicitations resulting from this presentation will only be responded to if the person concerned is a relevant person.

Neither this presentation nor any copy of it may be taken or transmitted into the United States of America, its territories or possessions, or distributed, directly or indirectly, in the United States of America, its territories or possessions. Any failure to comply with this restriction may constitute a violation of U.S. securities laws. This presentation is not an offer of securities for sale in the United States. The Issuer has not registered and does not intend to register any portion of the Offering in the United States or to conduct a public offering of any securities in the United States. The Notes may not be offered or sold in the United States except pursuant to an exemption from, or transaction not subject to, the registration requirements of the United States Securities Act of 1933, as amended.

EU MiFID II and UK MiFIR eligible counterparties and professional clients only. No EU PRIIPS or UK PRIIPS key information document (“KID”) has been prepared as not available to retail in EEA or the UK.

In member states of the EEA, this presentation is directed only at persons who are “qualified investors” within the meaning of Regulation (EU) 2017/1129 (the “EU Prospectus Regulation”). This presentation must not be acted on or relied on in any member state of the EEA by persons who are not qualified investors. Any investment or investment activity to which this presentation relates is available only to qualified investors in any member state of the EEA.

In the United Kingdom, this presentation is directed only at persons who are “qualified investors” within the meaning of the

Regulation (EU) 2017/1129 as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018 (the “UK Prospectus Regulation”). In addition, in the United Kingdom this presentation is addressed to and directed only at qualified investors who (i) are persons who have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, as amended (the “Order”), (ii) are persons who are high net worth entities falling within Article 49(2)(a) to (d) of the Order, or (iii) are other persons to whom they may otherwise lawfully be communicated (all such persons together being referred to as “relevant persons”). This presentation must not be acted on or relied on in the United Kingdom by persons who are not relevant persons. Any investment or investment activity to which this presentation relates is available only to relevant persons in the United Kingdom. Any securities referenced in this presentation are not being offered to the public in the United Kingdom. Each recipient also represents and agrees that it has complied and will comply with all applicable provisions of the Financial Services Markets Act 2000, as amended, with respect to anything done by it in relation to any securities referenced in this presentation in, from or otherwise involving the United Kingdom.

This presentation is not intended for retail investors in member states of the European Economic Area (“EEA”). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU, as amended (“MiFID II”); or (ii) a customer within the meaning of Directive 2016/97/EU, where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II. Consequently no key information document required by Regulation (EU) No 1286/2014 (as amended, the “EU PRIIPS Regulation”) for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the EU PRIIPS Regulation.

This presentation is not intended for retail investors in the United Kingdom. For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client, as defined in point (8) of Article 2 of Regulation (EU) No 2017/565 as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018; or (ii) a customer within the meaning of the provisions of Financial Services and Markets Act 2000 and any rules or regulations made under the FSMA to implement Directive (EU) 2016/97, where that customer would not qualify as a professional client, as defined in point (8) of Article 2(1) of Regulation (EU) No 600/2014 as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018. Consequently no key information document required by Regulation (EU) No 1286/2014 as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018 (the “UK PRIIPS Regulation”) for offering or selling the Notes or otherwise making them available to retail investors in the UK has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the UK may be unlawful under the UK PRIIPS Regulation.

This document is an advertisement for the purposes of the EU Prospectus Regulation. The Prospectus has been prepared and published pursuant to the EU Prospective Regulation, and can be obtained in accordance with the applicable rules.

The Managers are acting for the Issuer in connection with the Offering and no one else and will not be responsible to anyone other than the Issuer for providing the protections afforded to their clients or for providing advice in relation to the Offering or any transaction or arrangement referred to in this presentation.



Thank you
